

## PTE Reading Practice Test 5

### Question Type : Reading & Writing : Fill In The Blanks

***Look at the text below with blanks. Choose the appropriate word from the provided lists for each blank.***

#### Sample 1:

Sales jobs allow for a great deal of discretionary time and effort on the part of the sales representatives - especially when compared with managerial, manufacturing, and service jobs. Most sales representatives work independently and outside the immediate presence of their sales managers. Therefore, some form of goals needs to be in place to motivate and \_\_\_\_\_ their performance. Sales personnel are not the only professionals with performance goals or quotas. Health care professionals operating in clinics have daily, weekly, and monthly goals in terms of patient visits. Service personnel are assigned a number of service calls they must \_\_\_\_\_ during a set time period. Production workers in manufacturing have output goals. So, why are achieving sales goals or quotas such a big deal? The answer to this question can be found by examining how a firm's other departments are affected by how well the company's salespeople achieve their performance goals. The success of the business \_\_\_\_\_ the successful sales of its products and services. Consider all the planning, the financial, production and marketing efforts that go into \_\_\_\_\_ the sales force sells. Everyone depends on the sales force to sell the company's products and services and they eagerly anticipate knowing things are going.

1. Guide, mislead, stimulate, evaluate
2. Achieve, perform, finish, compete
3. hinges on, contributes to, leads to, results in
4. Producing, consuming, protecting, purchasing
5. What, where, when, that

#### Sample 2:

In an attempt to \_\_\_\_\_ new students, leading business schools - including Harvard, Stanford, the University of Chicago and Wharton – have moved away from the unofficial admissions and \_\_\_\_\_ of four years' work experience and \_\_\_\_\_ have set their sights on recent college graduates and so-called 'early career ' \_\_\_\_\_ with only a couple years of work under the \_\_\_\_\_.

1. Lure, motivate, stimulate, encourage
2. Exclusion, prerequisite, offer, preliminary
3. Preferably, despite, instead, rather

4. Professionals, employees, graduates, elites
5. Belt, contract, experience, control

### **Question Type: Re-order Paragraph**

***Several text boxes appear on the screen in a random order. Put the text boxes in the correct order.***

#### **Sample 3:**

- A. Over the years, I have had the opportunities to observe and understand the thought process behind the ads that have been flooding both the print and the TV.
- B. Proportionally, the numbers of ads that lack in quality have gone up exponentially as well.
- C. There is an increasing attempt by most companies to be seen as cool and funky.
- D. Another reason could be the burgeoning number of companies, which means an exponential increase in the number of ads that are being made.
- E. Although there is a huge shift in the quality of ads that we come across on daily basis - thanks essentially to improvement in technology - I somehow can't help but feel that the quality of communication of the message has become diluted.

#### **Sample 4:**

- A. At 5:12 a.m. on April 18, 1906, the people of San Francisco were awakened by an earthquake that would devastate the city.
- B. The fire, lasting four days, most likely started with broken gas lines and, in some cases, was helped along by people hoping to collect insurance for their property—they were covered for fire, but not earthquake, damage.
- C. But when calculating destruction, the earthquake took second place to the great fire that followed.
- D. The main temblor, having a 7.7–7.9 magnitude, lasted about one minute and was the result of the rupturing of the northernmost 296 miles of the 800-mile San Andreas fault.

#### **Sample 5:**

##### **Reading and Writing: Fill in the blanks**

All approaches aim to increase blood flow to areas \_\_\_\_\_ tension and to release painful knots of muscle known as "trigger points". "Trigger points are tense areas of muscle that are almost constantly contracting," says Kippen. "The contraction causes pain, which \_\_\_\_\_ turn causes contraction, so you have a vicious circle. This is what deep tissue massage aims to break. "The way \_\_\_\_\_ do this, as I found out under Ogedengbe's elbow, is to apply

pressure to the point, stopping the blood flow, and then to release, which causes the brain to flood the affected area \_\_\_\_\_ blood, encouraging the muscle to relax. At the same time, says Kippen, you can fool the tensed muscle \_\_\_\_\_ relaxing by applying pressure to a complementary one nearby. "If you cause any muscle to contract, its opposite will expand. So you try to trick the body into relaxing the muscle that is in spasm."

1. Of, in, with, at
2. In, with, to, for
3. With, by, to, on
4. By, with, in, at
5. Into, with, on, at

## **Answers**

### **Sample 1:**

1. Guide
2. Perform
3. Hinges on
4. Producing
5. what

### **Sample 2:**

1. Lure
2. Prerequisite
3. Instead
4. Professional
5. Belt

### **Sample 3:**

AECDB

### **Sample 4:**

ADCB

### **Sample 5:**

1. Of
2. In
3. To
4. With
5. Into